

ALLSTATE INSURANCE AGENCY
YEAR-TO-DATE PROFIT & LOSS STATEMENT
AS OF _____



This document is intended for McQue Capital use only and shall not be distributed.

Revenues		
1.	Sales Commissions	
2.	Allstate Bonus	
3.	Other (Brokered)	
4.	Total Revenues	
Expenses		
5.	Staff	
6.	Payroll Service	
7.	Owner Compensation	
8.	Employee Benefits	
9.	Taxes & Licenses	
10.	Education	
11.	Rent	
12.	Utilities	
13.	Security	
14.	Insurance	
15.	Repairs & Maintenance	
16.	Phone	
17.	Automobile Expense	
18.	Office Expense	
19.	Office Supplies	
20.	Computer Expense	
21.	Postage & Printing	
22.	Travel, Meals, Entertainment	
23.	Dues & Subscriptions	
24.	Accounting and Legal	
25.	Bank Charges	
26.	Misc.	
27.	Advertising	
28.	Promotions	
29.	Total Operating Expense	
30.	Operating Profit/Loss	
		(Line 4 minus Line 29 = Line 30)